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PFMA CONNECTION



**The Resource for Plant and
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Volume 3, Issue 2

February 2004



PFMA Inc. President's Report

IT'S SHOW TIME. This issue of PFMA Connection heralds two great Plant Engineering and Maintenance Expos. The first is the Central Wisconsin Expo to be held at the Holiday Inn and Conference Center in Stevens Point, Wisconsin, on Tuesday, March 23rd. Second is the Milwaukee Expo, held at Wisconsin State Fair Park on Wednesday & Thursday, April 7 & 8.

These shows and others sponsored by PFMA are produced to connect plant and facilities maintenance personnel, contractors and trades people with the latest innovations in their fields. Only with the support of exhibiting vendors and your attendance can these shows continue to present the latest and greatest products and services.

An added benefit for students is the scholarship opportunities generated from proceeds of these expos. Please support these shows by exhibiting and by marking your calendar to attend.

Along with presenting shows, giving out scholarships, and putting on seminars, PFMA members help other members. For example: at a recent Central Wisconsin membership meeting, one of the members was having problems selecting the proper "Bus" system for his control network. A vendor member at that same meeting was able to schedule one of his contacts to put on a dinner seminar. That seminar was well attended. Not only did the member solve his problem, but others also learned.

There are many sides to PFMA. The best way to benefit is to become a member. PFMA wants good members. We are looking for you. Fill out a membership application now and let us show you the value we have to offer.

Membership applications are posted for each chapter at the website: www.pfmainc.com.

The spring PFMA Inc. meeting is scheduled for April 23rd. Chapter presidents and representatives will have received copies of proposed by-laws and minutes from the fall meeting. A proposed agenda was enclosed.

Have a great day. We hope to see each of you at our upcoming trade shows.

James L. Lang, President
PFMA Inc.



PFMA Connection

Editor Mike Klaus
Sales Manager Stefanie Dow

PFMA Inc.
5105 Scott Lane
West Bend, WI 53095

Capitol Area Chapter
Peter Zielski, Chair
Serving South Central Wisconsin
P.O. Box 3091
Madison, WI 53704-0091
E-mail: pfma_capitol@hotmail.com

Marshland Chapter
Serving Northeastern Wisconsin
Jeff Zwicky
E-mail: jeffz@guenthersupply.com
Business Information:
Phone: 920-921-0821x316
Fax: 920-921-5409

Central Wisconsin Chapter
Serving Central Wisconsin
James L. Lang
2504 Wood Rd.
Mosinee, WI 54455
Phone: 715-359-5682
E-mail: lazepine@dwave.net

Tri State Chapter
Serving Western Wisconsin,
MN & IA
Carl Lange
8058 223rd Street
Cadott, WI 54727
Phone: 715-289-3310
E-mail: cflange@core.com

Milwaukee Area Chapter
Serving Southeastern Wisconsin
Mike Klaus
BDI
21850 Watertown Rd.
Waukesha, WI 53186
Phone: 262-797-6616
Fax: 262-797-6623
E-mail: klausm@execpc.com

PFMA of Canada
Chatham, Ontario
Joseph Sebben
Phone: 519-436-5244
E-mail: cjsebben@cogeco.ca

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Messages

President's Message – Milwaukee Area Chapter

With spring around the corner, our thoughts turn to the upcoming Plant Engineering & Maintenance Expo to be held on April 7th & 8th at Wisconsin State Fair Park. We already have over 300 vendors signed up with more to come. This show is a great opportunity to obtain some additional education via the seminars and see some of those friends that you haven't seen for awhile. To pre-register to attend, please visit our website: www.pfmainc.com.

There is a great deal of work that goes into putting on this show. Please contact me to schedule a specified time to volunteer at the show. We have shifts open for volunteers during set-up on Tuesday, April 6 from 7:30 AM- 8:00 PM, during show hours 11:00 AM - 7:00 PM each show day, and for tear-down on Friday morning, April 9 from 7:00 AM- 10:00 AM.

In addition, I would like to follow up on a letter that you received regarding the Educational & Scholastic Foundation (PFM-ESF). This is something that we have been working on for some time and are very excited about. Its main purpose is to encourage and promote educational opportunities for students. In order for this to succeed we are looking for tax deductible donations to fund our programs.

Another benefit of the PFM-ESF is that your golf payment or sponsorship for the upcoming PFMA Milwaukee Area Golf Outing will also be tax deductible. Mark your calendars for this year's golf outing: Tuesday, June 8th at Silver Spring Country Club, Menomonee Falls, WI.

For those of you interested in showing your pride in PFMA, we have an assortment of items including hats, shirts, sweaters etc. Please contact John Murphy (mcmurphy.1@netzero.com) or Chuck Roamer (croamer@wi.rr.com).

We are working hard on setting up interesting speakers for our monthly membership meetings and plant tours. Mark your calendars for the May meeting where our featured speaker will be Bruce Pearl, basketball coach for the UWM Panthers.

I would like to put a challenge out there to all of you to bring just one person that is not currently a member of PFMA to our next membership meeting. Please see the Calendar of Events within this issue to mark your calendars and RSVP. I look forward to seeing you at the next PFMA membership meeting.

Tom Randolph, President
PFMA Milwaukee Area Chapter

President's Message – Marshland Chapter

Hope you had a good Holiday Season! We at Marshland Chapter had our Christmas party on December 17, 2003 at Camelot in Lomira. It is always nice to have spouses and guests attend a meeting.

Our election of officers was also slated for the December meeting. I was elected for my second term as President along with Bonnie Holden as Secretary, Dave (Dyno) Draves as Treasurer and a board, which consists of Education Chair, Membership Chair, Program Chair, Golf/Expo Chair, along with eight board members. I am very fortunate to work with Marshland members that are dedicated to making our chapter grow.

Our January 21 tour of manufactured expanded polystyrene was at Heartland EPS. A dinner and meeting followed at Lori's in downtown Lamartine.

Our February 18 dinner/meeting will be on landscaping; keeping your facility looking good. It will be held at Lori's in Lamartine.

I hope to see you at one of our upcoming meetings. Please check the website for details. Our meetings are always open to prospective members and members of the other chapters!

Hoping that you and your families have a "SAFE" and healthy 2004.

Doug Prunty, President
Marshland Area Chapter

President's Message – Central Wisconsin Chapter

OK, so "Destiny" ended in an unglorified manner, but it was an exciting run and the Packers will be back next year. Their winning streak at the end of the season shows how efficient a team can be when all members work together for a common goal. Sort of like PFMA – we can do so much more when we all work together to make our organization a truly top notch, professional group.

We have an excellent opportunity to do just that with our upcoming PFMA Central Wisconsin Expo in March. Let's all talk it up and hand out as many brochures as we can.

Plans are in the works for staffing the trade show, with help needed for registration, set-up and general assistance on March 23. If you can volunteer, please



Swearing in of your board of directors for 2004 left to right John Skadahl (Treasurer), Sean McGlenn (Secretary), Tom Randolph (Pres.), Pat Finger (Programs), Mary Parker-Witte (Membership). Swearing in by Mike Klaus.

contact Ron Okray, Jim Lang or Neil Stein for details.

If you missed the January meeting, you missed an excellent presentation on factory floor communications with explanations of the various methods of accessing data for control and providing information to accounting departments. Thanks to the 18 members that did attend and to the Blue Top Restaurant for an enjoyable dinner.

Please make an effort to attend our upcoming meetings scheduled this spring. They will be worth your time.

Have a pleasant and safe winter.

Neil Stein, Vice President
PFMA Central Wisconsin Chapter



PFMA Milwaukee Area Chapter 3rd Annual Golf Outing Tuesday, June 8, 2004

Silver Spring Country Club

N56W21318 Silver Spring Road
Menomonee Falls, WI

Fee: \$110 per golfer, PFMA members
\$120 per golfer/guest

Contact: Mike Sydor
Cell ph: 262-707-1196
E-mail: Mike.sue@earthlink.net

Contact: Mary Parker-Witte
Cell ph: 414-687-5003
E-mail: MryWitt@aol.com

Message

Chairperson's Message Kent Chapter, PFMA Canada

Well, we are back at it after taking time for the holidays to be with our friends and family. Our first Executive committee meeting of 2004 was spent focusing primarily on ways to improve membership numbers and gain local recognition of events through local media. Plenty of excellent ideas were tabled by our committee members such as more interaction with industry management on PFMA goals and benefits, advertising in local Business Development newsletter, and incentives at events for memberships.

We are looking forward to another informative Technical Dinner meeting this month and are finalizing the plans on our Spousal/Significant Other Appreciation night on February 14, 2004. It will be a dinner theatre featuring "Vincent & Valerie's Valentine" held at the Oaks Inn in Wallaceburg, Ontario. It will be a fun evening with delicious food and exciting entertainment for everyone in attendance. If you are interested in traveling to our area and attending this event please feel free to contact me surry@gilandsons.com for more information. Overnight accommodations are available.

Now that we are in the deep throws of a COLD Canadian Winter, our members are all anxiously looking forward to the annual golf outing. Planning for the second annual Chatham Kent PFMA Canada golf tournament has started and it is shaping up to be a fun and extremely exciting event. The big day is set for Friday, June 4, at the Deer Run Golf Course in Blenheim, Ontario. This modern course challenges the experienced golfer with strategically placed watering holes, challenging greens and the ever prevailing Lake Erie winds. Contact Gerry Wright for more outing details at chtmbrgs@ciaccess.com or phone: 519-627-2522

On a bigger note, we will be appointing a committee to head up the plans for our Spring EXPO 2005 at the next Executive Committee meeting in February. This will be our first EXPO under the PFMA banner.

In closing, I would like to say that our committee is still working very hard to keep the organization moving in a forward direction and should be commended for their hard work and commitment. Good work everyone!

Steve Urry, Chairperson PFMA Canada

Chapter News

Chapter News Central Wisconsin Chapter

The Central Wisconsin Chapter held its annual Christmas party on December 9, 2003, at the Stevens Point Country Club. About 50 members and their spouses were treated to a very fine meal and wonderful entertainment by a group of ladies from the local Sweet Adelines. Door prizes were donated by some vendors and the chapter. All the ladies received a poinsettia donated by the Central Wisconsin Chapter.

The regular membership meeting on January 13, 2004 was held at the Blue Top Supper Club. Control Specialists sponsored a seminar on "The Power of Open Communications" presented by WAGO Corporation, Germantown, WI. About 20 members attended this meeting.

The annual Central Wisconsin Chapter VIP Night was held on February 10, 2004, at the Stevens Point Country Club. About 60 members and friends were treated to a great meal and a very entertaining magic show.

Ron Antoniewicz, Secretary

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PFMA Canada, Kent Chapter 2nd Annual Golf Outing

Friday, June 4, 2004
Deer Run Golf Course

Blenheim, Ontario

Contact: Gerry Wright

Ph: 519-627-2522

E-mail: chtmbrgs@ciaccess.com

Advertising Opportunities PFMA Connection

June, 2004

PFMA Annual Membership Directory
Ad reservation deadline: April 22, 2004

September, 2004

Ad reservation deadline: August 5, 2004

November, 2004

Featuring the 2005 Products & Services Directory
Ad reservation Deadline: October 7, 2004

January, 2005

Featuring the Show Directory for the PFMA Milwaukee Expo
Ad reservation deadline: December 2, 2004

Spring, 2005

Featuring the Show Directory for the PFMA Central WI Expo
Ad reservation deadline: January 11, 2005

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58,000, January issue

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Contact Stefanie Dow at Phone: 262-695-7479;

E-mail: sdow@wi.rr.com; www.pfmamainc.com.

A Worthwhile Project

On January 6, 2004, the PFMA Milwaukee Area Chapter, along with the PFM Educational and Scholastic Foundation, decided to help Travis Manore, a sixteen year old junior at Franklin High School, with his Eagle Scout Project. Travis is the son of David and Gayle Manore. Gayle is a member of PFMA.

Travis has undertaken a huge project. He wants to build a band shell for the community of Franklin in Lions Legend Park. He has met with the city council on numerous occasions and he has plans submitted for an approximately 40 foot by 25 foot band shell. The band shell will be used by the community for concerts and plays for many years. Travis has aspirations to pursue a career in architecture. He is currently in a band and has participated in plays while in high school. What better project for this ambitious young man to select?

Ken Kieck, our outgoing president from the Journal Sentinel Inc., has arranged for JSI to provide some CAD work and a donation of \$500.00. The Milwaukee Area Chapter of PFMA and the PFM Foundation have each agreed to match the donation for a total of \$1500.00. The project is estimated to cost around \$26,000.00. Travis has several other pledges for donations but still has a long way to go.

It would be great if any of our members or others could provide any additional funds, materials, labor, or just suggestions for this very worthwhile project.

You can contact Travis Manore for more information or suggestions at 414-425-4252 or guitarrocker495@wi.rr.com or at 7934 South 66th Street, Franklin, WI 53132.

Mike Klaus
Editor-PFMA Connection (and Eagle Scout).



Chris Jones, representative with Able Technology, takes the PFMA Capitol Chapter inside a pump seal to demonstrate how air can burn out pump seals. December 10, 2003.



Lyle Jones, General Manager of Able Technology, discusses the evolution of pump seal technology with the PFMA Capitol Chapter at their meeting on December 10, 2003.

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PFMA Tri-State Chapter 2nd Annual Golf Outing

Wednesday, May 26, 2004
Cedar Creek Country Club

LaCrosse, WI

Contact: Carl Lange
8058 223rd Street
Cadott, WI 54727
Ph: 715-289-3310

E-mail: cflange@core.com

Contact: Dave Johnson
Ph: 608-779-6353



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Industry Article

Lead Paint, Asbestos and Mold They're Everywhere! So now what?

Lead Paint

Lead Paint can still be purchased for industrial purposes. Situations that are especially of concern in industrial buildings are torching of lead paint. Lead can cause brain damage in both children and adults. Lead fumes from torching can more easily be absorbed into the blood stream. In addition, workers can expose their own families by bringing lead dust home on their clothes. Sawing through lead paint, sandblasting and other exposures of lead paint can cause problems.

Lead safe work practices include:

- training in accordance with OSHA (can be accomplished in 4-8 hours)
- using a HEPA (High Efficiency Particulate Air) vacuum
- wearing the appropriate respirator
- containing the work area
- changing clothes before going home

Recommendations: Do not ignore lead. Workers are required to be trained about the hazards of lead - per OSHA. Blood lead testing is a requirement of OSHA - testing helps to determine existing levels of lead at time of hire, as well as helps to document lead safe work practices as time goes on. Ask your outside contractors for proof of training and plan of action for working safely with lead paint. Disposal of lead paint from an industrial facility can also be an issue. Contact the Department of Natural Resources for further information.

Asbestos

Contrary to popular belief, asbestos containing products are still being imported into the country - sometimes unknowingly by the customer. Floor tile, pipeline wrap, roofing felt, gaskets and roof coatings are examples.

Regulations to be aware of: OSHA requires building owners to inform their employees of the presence of asbestos and to have the asbestos labeled in the facility. OSHA requires training of maintenance personnel and custodians who may work with asbestos or incidentally come in contact with asbestos. The Wisconsin Department of Natural Resources now has citation authority to

enforce their asbestos rule that has existed since 1990. The citation authority pertains to the required pre-demolition and pre-renovation asbestos inspections, proper notification to the DNR for asbestos abatement jobs and proper disposal and disposal paperwork for asbestos. The DNR is now able to issue citations without referrals to the Department of Justice - make sure to get those pre-renovation inspections, abatement notifications and proper disposal! Regardless of the year of installation, suspect materials must be sampled prior to renovation and demolition.

Suspect asbestos materials include: window glazing and window caulk, floor tiles (any size) and mastic, roofing materials, asbestos transite, pipe insulation, plaster, drywall joint compound, ceiling tiles, gasket material, coatings on boilers. The only way to tell for certain if a material contains asbestos is to have it analyzed at an accredited laboratory. The Wisconsin Department of Health and Family Services requires the samples to be taken by an accredited inspector. (An individual that has taken three days worth of training and is certified by the Wisconsin Department of Health)

Recommendations:

Have your facilities inventoried for the presence of asbestos. Inform your employees. Make sure your outside contractors are not disturbing asbestos unless appropriately qualified, and can identify suspect materials so that they don't disturb them during the course of their work. Appropriate asbestos training can range from 2 hours to 5 days.

Mold

In contrast to lead paint and asbestos (which once you remove them, they don't grow back), mold is an end result of a moisture problem. At this time, Wisconsin does not have a mold regulation. However, there is a proposed bill in the Wisconsin Legislature to develop mold regulations.

Similarities between mold, lead paint and asbestos abatement include, similar personal protective equipment, HEPA vacuum use, contained work areas. One of the major differences is that mold does not have any regulatory standards that exist in Wisconsin for clearance. For the most part - if you see mold or smell mold you have it. The mold then needs to be addressed in a safe manner and most importantly the moisture issue or water source needs to be stopped. If the water source is not stopped the mold will grow back again.

Insurance is becoming a greater concern for building owners. Check with your insurance agent regarding present coverage.

Recommendations: Keep up with maintenance. Address water sources as soon as possible.

Websites with additional information include: www.epa.gov/lead, www.epa.gov/asbestos, www.hud.gov/offices/lead, www.mlaic.com, www.dnr.state.wi.us, www.dhfs.state.wi.us,

Milwaukee Lead/Asbestos Information Center, Inc. is the largest lead paint training provider in the State of Wisconsin. Milwaukee Lead conducts lead certification training, asbestos certification training, other types of safety training and is a distributor of abatement supplies and equipment. Milwaukee Lead conducts an annual Lead Symposium every February where hundreds of people gather to get updates on Lead paint remediation resources. Milwaukee Lead has conducted three of the largest mold seminars in Wisconsin. Every October another mold seminar will be conducted. Milwaukee Lead can be reached at 414-481-9070 or ada@mlaic.com The Milwaukee Lead website is www.mlaic.com



PFMA Central Wisconsin Chapter 3rd Annual Golf Outing Monday, June 7, 2004 Ridges Golf Course

2311 Griffith Ave., Wisconsin Rapids, WI
Registration 8:00 AM - Shot Gun Start 11:00 AM
Fee: \$75 per golfer or \$300 per foursome

Buffet Dinner: 5:00 PM
Dinner Only Guests: \$25

Contact: Tom Ticknor
5421 30th Street South
Wisconsin Rapids, WI 54494
Ph: 715-424-2476
E-mail: ttick@wctc.net



Manufacturing of a 4' fluorescent light fixture at Orion Energy Systems.

Calendar of Upcoming Events

Important reminder: If you will be attending the dinner portion of the monthly membership meetings, please RSVP to your chapter: **Milwaukee Area Chapter (MAC):** John Skadah, e-mail: skooter@nconnect.net; phone: 262-644-6287; **Marshland Chapter:** Jeff Zwicky, e-mail: jeffz@guenthersupply.com; phone: 920-921-0821 x316; **Central Wisconsin Chapter:** Jim Lang, e-mail: lazepine@dwave.net; phone: 715-359-5682; **Capitol Area Chapter:** Peter Zielski, Chairman and Executive Account Manager, Fremont Industries: pfma_capitol@hotmail.com, phone: 608-849-8738; **PFMA Canada,**

Kent Chapter: Chairperson: Steve Urry, e-mail: surry@gilandsons.com; **Tri-State Chapter:** Carl Lange, Treasurer: phone: 715-289-3310; e-mail: cflange@core.com. **Table Top Displays** are now available at PFMA MAC meetings. Please contact Al Tredo at phone: 414-788-8912 or e-mail: atredo@lselectric.com for details and dates remaining. The cost is \$75 per table. Two table top displays are featured at all regularly scheduled membership dinner meetings.

2004

February

- 02/03/04** Milwaukee Area Chapter Operating Committee meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 02/10/04** Central Wisconsin Chapter- VIP Night, Stevens Point Country Club. 6:00-7:00 PM Dinner.
- 02/11/04** Capitol Chapter Plant Tour: General Heating & Air Conditioning, Madison, WI. Featuring Demonstration of CAD And Plasma Technology for HVAC Systems. 4:30 PM.
- 02/14/04** PFMA Canada- Members Social, Spouse Appreciation Night. Dinner Theater featuring "Vincent & Valerie's Valentine." Oaks Inn, Wallaceburg, Ontario.
- 02/17/04** Milwaukee Area Chapter Membership Meeting, 5:30 PM. Location: Klemmer's Williamsburg Inn. Speaker: Paul E. Feuerstein, Feuerstein Engineering. Topic: Vibration Puzzle.
- 02/18/04** Marshland Chapter Membership Meeting, Lori's, downtown Lamartine.

March

- 03/01/04** Central Wisconsin Chapter- Board Meeting, 6:00 PM. Wings Restaurant, Mosinee
- 03/02/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 03/10/04** Capitol Chapter meeting, Madison Metropolitan Sewerage District Operations Building. Topic: "The Importance of Safety in the Workplace" by Bryan Koessler, Wisconsin Council on Safety. 6:00 PM.
- 03/16/04** Milwaukee Area Chapter Membership Meeting, 5:30 PM. Location: Klemmer's Williamsburg Inn. Speaker: Trane Company. Topic: Earthwise Energy.
- 03/16/04** PFMA Canada- Technical Dinner Meeting.
- 03/23/04** PFMA Central Wisconsin Expo, Holiday Inn & Convention Center, Stevens Point Wisconsin. Show Hours: 9:30 AM - 5:00 PM.
- 03/24/04** Marshland Chapter Membership Meeting.
- 03/29/04** Central Wisconsin Chapter- Board Meeting at Wings Restaurant, Mosinee, 6:00 PM.

April

- 04/06/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 04/07/04** PFMA Milwaukee Expo, Wisconsin Exposition Center at State Fair Park.
- & 04/08/04** Show Hours 11 AM - 7 PM each day.
- 04/13/04** Central Wisconsin Chapter Regular Meeting, 5:30 PM Tour.
- 04/14/04** Capitol Chapter meeting, Madison Metropolitan Sewerage District Operations Building. Topic: "Reliability Based Maintenance" by AW Chesterton & Able Technology. 6:00 PM.
- 04/20/04** Milwaukee Area Chapter Membership Meeting, 5:30 PM. Location: Klemmer's Williamsburg Inn. Annual Scholarship Presentation. Speaker TBA.
- 04/25/04** Marshland Chapter Membership Meeting.
- 04/26/04** Central Wisconsin Chapter Board Meeting at Wings Restaurant, Mosinee, 6:00 PM.

May

- 05/04/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 05/11/04** Central Wisconsin Chapter Regular Meeting, Wings Restaurant, Mosinee, 7:00 PM. Dinner Seminar.
- 05/12/04** Capitol Chapter Plant Tour, Madison Metropolitan Sewerage District. Meet at Madison Metropolitan Sewerage District Operations Building, 4:30 PM.
- 05/18/04** Milwaukee Area Chapter Membership Meeting, 5:30 PM. Location: Klemmer's Williamsburg Inn. Wisconsin Manufacturing Extension Partnership. Speaker: Keith Lodahl. Topic: Planned Predictive Maintenance. Featured Speaker: Bruce Pearl, Basketball Coach, UWM Panthers.
- 05/18/04** PFMA Canada- Plant Tour.
- 05/19/04** Marshland Chapter Membership Meeting.
- 05/26/04** Tri-State Chapter Golf Outing, Cedar Creek Country Club, LaCrosse, WI. Contact Carl Lange, e-mail: cflange@core.com, phone: 715-289-3310.
- 05/24/04** Central Wisconsin Chapter Board Meeting at Zag's place.

June

- 06/01/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 06/04/04** PFMA Canada, Kent Chapter- 2nd Annual Golf Tournament. Deer Run Golf Course, Blenheim, Ontario. Contact Gerry Wright: chtmbgrs@ciaccess.com; phone: 519-627-2522.
- 06/07/04** Central Wisconsin Chapter Golf Outing, The Ridges, Wisconsin Rapids, WI. 11:00 AM Shot Gun Start. Contact: Tom Ticknor, phone: 715-424-2476, e-mail: tttick@wctc.net.
- 06/08/04** Milwaukee Area Chapter Golf Outing, Silver Spring Country Club, N56W21318 Silver Spring Road, Menomonee Falls, WI. Contact: Mike Sydor, phone: 262-707-1196, e-mail: Mike.sue@earthlink.net. Mary Parker-Witte, phone: 414-687-5003, e-mail: MryWitt@aol.com.
- 06/19/04** Capitol Chapter Picnic, Goodland Park, Hwy. MM, Dane County. Time TBA.
- 06/25/04** Marshland Chapter Golf Outing, Mayville Golf Club. 325 S. German Street, Mayville, WI. Contact Tom Curtis, Grande Cheese Company, phone: 920-583-1604. See registration form at the PFMA website: www.pfmainc.com.

July

- 07/06/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 07/13/04** Central Wisconsin Chapter Membership Picnic.

August

- 08/03/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 08/30/04** Central Wisconsin Chapter Board Meeting, 6:00 PM. Wings Restaurant, Mosinee

September

- 09/07/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 09/14/04** Central Wisconsin Chapter Regular Meeting, Wings Restaurant, Mosinee, 7:00 PM. Dinner Seminar.
- 09/18/04** Capitol Chapter Bout Tour & Speaker, "Lake & Watershed Management." Location: Lake Mendota or Lake Monona. Location confirmation and time TBA.
- 09/21/04** PFMA Canada- Lunch & Learn.
- 09/27/04** Central Wisconsin Chapter Board Meeting, 6:00 PM. Wings Restaurant, Mosinee

October

- 10/5/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 10/12/04** Central Wisconsin Chapter Regular Meeting, 5:30 PM. Tour TBA.
- 10/19/04** PFMA Canada- Plant Tour.
- 10/25/04** Central Wisconsin Chapter Board Meeting, 6:00 PM. Wings Restaurant, Mosinee

November

- 11/02/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 11/09/04** Central Wisconsin Chapter Regular Meeting, Wings Restaurant, Mosinee, 7:00 PM. Election of Officers. Dinner Seminar.
- 11/16/04** PFMA Canada- Technical Dinner Meeting.
- 11/29/04** Central Wisconsin Chapter Board Meeting, 6:00 PM. Wings Restaurant, Mosinee

December

- 12/07/04** Milwaukee Area Chapter Operating Committee Meeting, 5:30 PM. Klemmer's Williamsburg Inn.
- 12/14/04** Central Wisconsin Chapter Members Christmas Party, TBA.

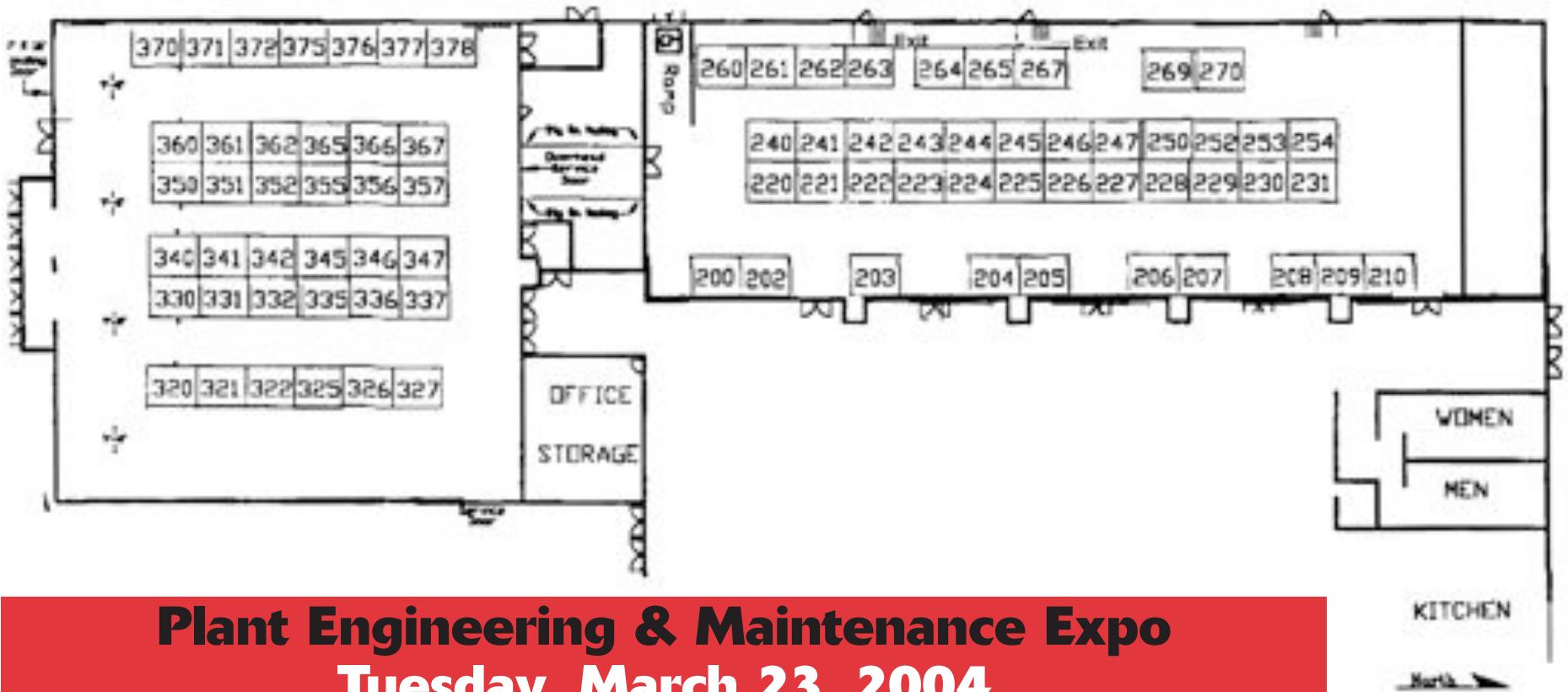
PFMA Canada is planning to produce Expo 2005, which will be held April, 2005.

Please visit the PFMA website for updates and additions to the calendar: www.pfmainc.com.

To add items to the calendar, please contact Stefanie Dow at: sdow@wi.rr.com.

PFMA Central Wisconsin 2004 EXPO

Holiday Inn & Convention Center – Stevens Point



Plant Engineering & Maintenance Expo
Tuesday, March 23, 2004
Holiday Inn & Convention Center, Stevens Point, WI
Sponsored by PFMA Inc. of Central Wisconsin
Show Hours: 9:30 a.m. – 6:00 p.m.

Reserve your booth space now!

To confirm your booth space, contact Stefanie Dow at phone: 262-695-5725, fax: 262-695-7518 and e-mail: sdow@wi.rr.com.

Join these companies at the 2004 PFMA Central WI Expo. Your company will benefit from this "one stop shopping" environment for products and services sold to area plants and facilities. Given the broad geography covered by this

expo, your time spent at this show will put your company representatives in contact with prospective sales contacts within the 100-mile radius of Stevens Point. This will save you time prospecting in the field and add new qualified leads to your sales pipeline.

To pre-register to attend the show, use the pre-registration form below or visit the PFMA website: www.pfmainc.com.

Pre-Registration Form

To pre-register, complete this card and mail, or email as listed below. Or visit our website for online registration: www.pfmainc.com.

Name badges pre-ordered will be waiting for you at the show at Registration.

Registration on Tuesday, March 23, 2004 at the Holiday Inn and Convention Center. Show Hours: 9:30 a.m. – 6:00 p.m.

Free Admission.

Name _____		Indicate your job function.	
Company Name _____		<input type="checkbox"/> Electrician	<input type="checkbox"/> Production
Address _____		<input type="checkbox"/> Engineering (Plant)	<input type="checkbox"/> Purchasing
City _____ State _____ Zip _____		<input type="checkbox"/> Engineering (Other)	<input type="checkbox"/> Quality
Phone () _____ Fax () _____		<input type="checkbox"/> Maintenance (Supervisor)	<input type="checkbox"/> Safety
Email _____		<input type="checkbox"/> Maintenance (Trades)	<input type="checkbox"/> Sales
Email: lazepine@dwave.net		<input type="checkbox"/> Manager	<input type="checkbox"/> Other
Or mail to: PFMA Inc. of Central Wisconsin		<input type="checkbox"/> Owner/President	
James L. Lang			
2504 Wood Road			
Mosinee, WI 54455			
Online: _____ www.pfmainc.com			

Free Technical Seminars

9:00 a.m. Early Bird Special

Topic: The worldwide web and your maintenance program. Using a website to host your maintenance program archives and drawings.
Presenter: Scott Ladwig and Walt Powell
Sponsor: Midwest Electrical Testing

10:30 a.m. A Maintenance Must

Topic: Rigging-anything you need to know about proper and safe rigging.
Presenter: Troy Austin
Sponsor: Total Tool

12:30 p.m. An Answer to your Security Problems

Topic: Electrical Protection, Security Systems, Access Control, C.C.T.V. and Fire Protection.
Presenter: Wayne Hilgart
Sponsor: Centralcom Inc.

2:00 p.m. An important seminar for your Plant, Commercial, Institutional and Residential needs.

Topic: (ORPO) Orion Rental Purchase Option. Get lights, reduce energy costs, and pay for the product out of savings. This avoids capital expenditures for your company.
Presenter: Pete Wolf
Sponsor: Orion Lighting Ltd.



2004 PFMA Expo Exhibitors

Company Name	Booth Number
Badger Electric Motor, Inc.	350
Badger Plastic & Supply Inc.	205
Brabazon Pump Company	367
Centralcom, Inc.	206
Conger ToyotaLift	337
Control Specialists Inc.	347
Courtney Industrial Battery	361
CPR Services Inc.	265
Enviro-Clean Technologies of WI	357
Falk Renew	345
Hydraulic Component Services Inc.	228
Industrial Equipment & Service Inc.	203
Industrial Towel & Uniform	261
L & S Electric	260
LAPP USA	224
Mid-State Technical College	209
Midwest Electrical Testing	342
Motion Industries	250, 252
Northcentral Technical College	208
Northway Communications, Inc.	229
Orion Energy Systems	220
Packaging Tape, Inc.	330, 331, 340, 341
Power/mation	200
Quality Door & Hardware	226, 227
Total Tool Supply Inc.	370

Current Listing as of January 26, 2004

Visit our Website www.pfmainc.com for the most current listing of exhibitors.

Seminars

National Electrical Code Seminars

PFMA Inc. Of Central Wisconsin will sponsor a 4-hour electrical code seminar on March 23, 2004 in conjunction with the Plant Engineering and Maintenance Expo at the Holiday Inn & Convention Center, Stevens Point, WI. This session will offer CEU credits, with a fee for each participant.

“Understanding the Electrical Code”

Included will be segments on:
 Comm 16, Grounding fault Circuit Interrupters, Smoke Detectors, and Residential Wiring.

Joe Hertel, Department of Commerce Supervisor, will be presenting this valuable information.

What a great deal!

A four hour learning experience, with beverage break, free admission to the largest maintenance exposition in central Wisconsin, and a mid-day lunch.

Why attend these sessions:

Over 500 changes were made in the NEC in 2003. This type of learning experience is necessary for survival in the electrical field. CEUs will be offered for re-certification of your electrical licenses.

To Register:

Call Jim Lang at 715-359-5682 or visit our website www.pfmainc.com (Central WI trade show section) or e-mail: lazepine@dwave.net

9:30 a.m. Registration
 10:00 a.m. 12:00 noon Classroom
 12:00 noon Lunch
 1:00 p.m. 3:00 p.m. Classroom

Cost including handouts, lunch and breaks:

PFMA Member* \$40.00

Non PFMA Member \$50.00

For multiple attendees from the same company, please list all names attending and note address for confirmation notification.

Send this form with payment to:

PFMA Inc. of Central Wisconsin
2504 Wood Road, Mosinee, WI 54455

Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

Check enclosed or

Credit Card: MasterCard Visa

Card #: - - -

Expires: /

Name on Card (Please Print) _____

Signature _____

Industry Article

Wisconsin Businesses Can Become Environmental Leaders

Studies suggest 500-1500 Megawatts of Electricity Could Be Saved in State

*By Stephen Heins, VP of Corporate Communication,
Orion Energy Systems, Plymouth, WI*

The current state of energy in the U.S., especially after the California Energy Crisis and the Blackout of 2003, is undergoing a paradigm shift. There was a time when the major power for change in the electricity industry resided with the utilities, the federal government and individual state public service commissions, the environmental component of each decision made by those parties was either ignored in earlier times, or lately, was debated by the warring factions. On one side was the utility including the Wisconsin business community and on the other side were the state government and various environmental groups.

Expanding on three decades of environmental mitigation by all parties, the next frontier for further environmental improvements is to be found at the individual end users, especially the business community who are the largest of those energy users. Wisconsin businesses - rightly or wrongly- have been branded as the state's worst polluters, but they now have an opportunity to seize the environmental initiative by reducing significant amounts of electrical consumption (1500 megawatts or 3 500-megawatt power plants) and reducing significant amounts of air pollution at the same time.

In particular, emerging energy efficiency technologies offer the business community a cost-effective opportunity to harvest civic recognition and environmental public relations. Some states, including California, New Hampshire, New Jersey and Wisconsin are currently running or designing a registry that creates a voluntary program for businesses to register all emission reductions including those provided by documented energy efficiency strategies.

In addition to gaining the recognition they deserve, businesses will be able to derive economic value from their emission reductions if an emission reduction marketplace emerges where emission credits are bought and sold. In fact, the Chicago Climate Exchange has already been created to handle just such trades.

There is one over-riding reason why the Wisconsin business community could have such a large effect on emissions and the environment: They use approximately 70% of all electricity produced in the U.S. In practical terms, this means that they can employ large-scale energy efficiencies that would have the same effect as reducing the entire energy consumption of whole towns and cities.

What I am suggesting here is that the old "command and control" methodology used by the state government and the utilities can be superceded by a marketplace created by energy efficiency providers and individual businesses: The ultimate goal of this new economic model is to reduce enough energy costs to justify the purchase of the energy efficient products or services. This means that a three-year payback, or a return on investment of 33 1/3 % per year, is a basic minimum to prompt a business to use their valuable cash on energy efficiency versus other competing investment opportunities. In most cases, a business needs a return on investment of 50% to ensure that energy efficient projects get done.

According to a recent study done by the Energy Information Administration entitled Annual Energy Outlook 2002, "Commercial lighting is the industrial sector's most important energy application." This is especially true when one considers that lighting on average accounts for 35% of business electricity bills. Other potential areas for improved energy efficiency and emission reductions are space heating, space cooling, refrigeration, compressor sequencing, water heating, and motion and ambient lighting sensors to name a few.

Once done in Wisconsin, the most important environmental and economic development benefits to this approach are as follows: (1) It is entirely voluntary; (2) It is by definition economically justifiable; (3) The decision makers are the ones who write the checks; (4) It would take as much as 1500 of megawatts off the grid; (5) It would have an over-sized impact on the environment by reducing the pollution created by out-dated or even newly built power plants; (6) It could be employed tomorrow without legal or political intervention; (7) By using energy efficient strategies, each company who adopts it can be identified as good corporate citizens with the appropriate positive PR associated with it; (8) It would create a context and an atmosphere where all parties (including taxpayers, voters, politicians, environmentalists, business people, regulators, and utilities) could agree on the societal benefits of reduced energy consumption in any given region of the U.S.

By highlighting their practical acts of energy efficiency, the Wisconsin business community can receive the well-deserved respect that goes with economic development, good corporate citizenship and environmental stewardship.

Stephen Heins,
"the word merchant"
Director of Communications & Marketing
Orion Energy Systems
920-892-9340, ext. 226
sheins@oriones.com; www.oriones.com



PFMA Marshland Area Chapter

3rd Annual Golf Outing

Friday, June 25, 2004

Mayville Golf Club

325 S. German Street, Mayville, WI

Shot Gun Start at 12:00 noon

Beer and soda delivered on the course

Dinner at the clubhouse: 5:30 PM

Fee: \$75 per golfer

Package Deal:

\$365 includes sponsoring a hole with a foursome of golf, a cart for every two people, two drink tickets each and dinner.

Hole Sponsorship:

\$100 includes a sign with your company name to be placed at the hole.

Visit the [pfma website](http://www.pfmainc.com) for an entry form www.pfmainc.com

Contact: Tom Curtis, Grande Cheese Company, Ph: 920-583-1604

Contact: Dave Draves, Grande Cheese Company, Ph: 920-583-1644

Contact: David Knapp, Stainless Steel Fabricating, Ph: 920-623-3003 x 215

JOB SEARCH

Maintenance Supervisor

Established manufacturer located in Milwaukee suburb is looking for an experienced, motivated MAINTENANCE SUPERVISOR. In this role, you will lead the management & coordination of maintenance personnel, PM systems, and maintenance operations. Must have machine tool, CNC, HVAC system knowledge, & general computer (PC) skills with proven success in implementing/maintaining PM programs and overall management of maintenance operations. Background/experience in lean manufacturing environments a plus. Associate or technical degree (Bachelor's desired) and 5-10 years experience required. Submit resume and salary requirements to (you MUST reference Job Code 1078 in your subject line): Job_Code_1078@hotmail.com

-or-

Job Code 1078
c/o PFMA
5105 Scott Lane
West Bend, WI 53095

To post your open positions in the **JOB SEARCH** section of PFMA Connection and concurrently at the PFMA website, please visit our website: www.pfmainc.com, Job Search section, display advertising. Or contact Stefanie Dow at: 262-695-7479, e-mail: sdow@wi.rr.com.

Membership Application



Membership Application*

The PFMA is a non-profit organization born to foster an exchange of information among maintenance professionals and provide technical information on emerging trends in plant and facility operations. A goal of the PFMA is to provide premier resource training, education, and other professional development skills that contribute to the ongoing success of a member's career or occupation.

Plant & Facilities Maintenance Association, Inc.
5105 Scott Lane, West Bend, WI 53095
Phone: 262-644-6287 Fax: 262-644-6528

*PFMA Inc. membership committee must approve all applications

Membership Type (Check one)

- In-Plant/Regular Membership
Annual Dues:
\$50.00/U.S. Funds
- Academic Membership
Annual Dues:
\$40.00/U.S. Funds
- Vendor/Affiliate Membership
Annual Dues:
\$60.00/U.S. Funds

Chapters (Check one)

- Capitol Area (Madison)
- Central WI (Wausau)
- Marshland (Fond du Lac)
- Milwaukee Area
- Tri State Chapter (LaCrosse)
- PFMA Canada

Membership Description

Any person whose career or occupation is directly involved in plant or facilities maintenance, such as a maintenance supervisor, engineer, or accredited craftsperson.

Any person whose career or occupation is directly involved in the education and/or training of the maintenance professional or craftsperson.

Any person whose career or occupation supports a plant or facility maintenance function, such as sales, service, or consulting.

Mr. Ms. First Name _____ MI _____ Last Name _____

Company Name: _____

Position: _____

Job duties/Responsibilities _____

Company Address: _____

City: _____ State: _____ Zip Code: _____

Phone Number: _____ Fax Number: _____ Email: _____

Home Address: _____

City: _____ State: _____ Zip Code: _____

Phone Number: _____ Fax Number: _____ Email: _____

Payment Method	Check or Money Order <input type="checkbox"/>
	MasterCard <input type="checkbox"/> Visa <input type="checkbox"/> Expires: <input type="text"/> <input type="text"/> / <input type="text"/> <input type="text"/>
	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
	Print Name on Card: _____
	Signature: _____ Date: _____

Send this form and mail with payment to:

PFMA, Inc.
 5105 Scott Lane
 West Bend, WI 53095

Visit our Website:
www.pfmainc.com

2004 PFMA Expo Exhibitors

A-1 Scale Co.
 A Filling Inc.
 AAA Environmental Industries
 Able Technology
 Advance Chemical Co.
 Advance Hydraulics Inc.
 Advance Thermotec
 Advanced Induserve Supply
 Advanced Waste Services
 Aerial Work Platforms
 Affiliated Steam Equipment Co.
 Air Quality Controllers
 Air Strata Marketing
 Air Supply Systems Inc.
 Airway Sales Inc.
 American Bolt Corp.
 American Millwork & Hardware
 Anderson Pump & Process
 Aqua Pure of Wisconsin Inc.
 Asphalt Contractors, Inc.
 Association for Facilities Engineering
 Atlas Heating & Sheet Metal
 Auer Steel
 Automatic Fire Protection, Inc.
 Badger Electric Motor Inc.
 Badger Material Handling
 Badger Valve & Fitting Corp.
 Badgerland Commercial Roofing Inc.
 Balestrieri Environmental & Dev. Inc.
 Bane Nelson
 Batteries Plus
 Bearings Inc.
 Bird Ladder & Equipment Co.
 Brabazon Pompe Company, Ltd.
 BSI Scales Inc.
 Butters-Fetting Company, Inc.
 C & H Distributors
 C L Thompson Company
 Capital Equipment & Handling
 Carrier Commercial Systems & Services
 Centec Security Systems Inc.
 Centimark Corporation
 Central- 1 Security Inc.
 Central States Caster
 Central Supply Co.
 Century Fence Company
 Chem-Tech International Inc.
 Chemtreat Inc.
 Clasmann Corporation
 Climate Sales, Inc.
 CMS & CMR
 Combustion Systems of Wisconsin
 Controlled Environment Equipment
 Cope Plastics Inc.
 Copps Industries
 Corporate Express
 Courtney Industrial Battery Inc.
 CPR Services Inc.
 Crane Engineering Sales Inc.
 Crane Pro Services
 Critter Control Inc.
 Crown Equipment Company
 Custom Restoration, Inc.
 D E Riley Corp./Riley Valve Services
 D&B Industrial Floor Coatings, Inc.
 Dillett Mechanical
 Dist-Tron, Inc.
 Donald A. Loss Associates Inc.
 E H Wolf & Sons Inc.
 Eagle Enterprises Ltd.
 Eagle Technology Inc.
 Earth Tool Co., LLC/Hieden Plumbing
 Emerson Process Management
 EMS Industrial
 Enerpac
 Enviro Clean Technologies of WI
 Environmental Systems Inc.

Booth space still available!

2004 PFMA Expo

Wednesday, April 7 and Thursday, April 8, 2004

Wisconsin State Fair Park

Show Hours:

11:00 a.m. – 7:00 p.m. each day

Join these companies at the 2004 PFMA Expo. Your company will benefit from thousands of industrial professionals attending the show to learn more about the latest products, services and innovations that will give their plants and facilities the competitive edge.

**To confirm your booth space, contact Stefanie Dow at
 262-695-7479, fax: 262-695-7518, e-mail: sdow@wi.rr.com**

Visit our website for the latest booth availability
 and to pre-register to attend: www.pfmainc.com

**In conjunction with the April 2004 Expo,
 PFMA will be offering seminars.
 Please look for detailed information at our
 website at www.pfmainc.com**

FABCO Rents
 Falk Renew
 Fastenal Company
 Filtration Solutions Inc.
 FJA Christiansen Roofing Co.
 Floorcare USA
 Furlong Industrial Systems Inc.
 G W S Supply Inc.
 Garland Co. Inc.
 Gaudian Industrial Sales Inc.
 GE Supply
 Geis Building Products Inc.
 General Communications Inc.
 Great Lakes Commercial Sales, Inc.
 Great Lakes Roofing Corp.
 Grunau Company
 Hassel Material Handling Co.
 Hastings Air-Energy Control
 Hein Electric Supply Company
 High Voltage Maintenance
 Hilti Inc.
 Holming Company
 Holton Brothers, Inc.
 Hot Water Products
 Hotsy Cleaning Systems Inc.
 Hunzinger Construction Company
 Hydraulic Component Services Inc.
 Hydraulic Service & Mfg. Inc.
 Illingworth Corporation
 Industrial Equipment & Service Inc.
 Industrial Erecting
 Ingersoll Rand Equipment Sales
 Ingersoll Rand Air Center
 Ingersoll Rand Security & Safety
 In-Place Machining Company
 InPro Corporation
 ITT Flygt Corporation
 J & W Instruments Inc.
 J L Business Interiors Inc.
 J T Roofing
 J Walter Inc.
 J.F. Cook Co. Inc.
 J.M. Brennan, Inc.
 Jacobus Environmental Services
 JAMAR Electric Supply
 JB Distributing Co. Inc.
 Jensen Equipment/ Milw. Electric Tool
 Johnson Controls Inc.

Johnstone Supply
 K I Pumps & Systems Inc.
 K R West Co. Inc.
 K.E.I.
 Kafko
 KISS-Klatt Industrial Sales & Svc.
 Klatt Equipment Inc.
 Kluber Lubrication North America
 L & S Electric Inc.
 L W Allen Inc.
 LaForce Inc.
 Lakewood Filters, Inc.
 Langer Roofing & Sheet Metal Inc.
 LAPP USA
 LIFTCO Inc.
 Mahler Enterprises
 Marshall Erecting Company
 Martin Petersen Company Inc.
 Masonry Restoration Inc.
 MEE Material Handling LLC
 Metal Express
 Metro Caster LLC
 Midland Plastics Inc.
 Midwest Electrical Testing & Maint Co.
 Midwest Finishing Systems Inc.
 Midwest Mechanical Maintenance
 Millwright Local 2337
 Milwaukee Area Technical College
 Milwaukee Hammer Company
 Milwaukee High Lift
 Modular Piping Supply
 Moore Oil Company Inc.
 MSI General Corporation
 Multi-Vac/M&W Shops
 Munson Inc.
 N.E.S.
 National Utilities Company Inc.
 Nelson Electric Supply Co. Inc.
 Noffke Roofing Co. Inc.
 Novaspect, Inc.
 Onyx Special Services, Inc.
 Operating Engineers Local 139
 Operating Engineers Local 317
 Orion Energy Systems
 Overhead Material Handling, Inc.
 Packerland Rent-A-Mat Inc.
 Palmer Company Inc.
 Paragon Instrument & Control

Parker Coatings Inc.
 Parking Lot Maintenance
 PARSS Corp.
 Pavlic Vending Service Inc.
 PBBS Equipment Corp.
 PFMA Capitol Area Chapter
 PFMA Milwaukee Area Chapter
 Pioneer Roofing Inc.
 Piper Plastics, Inc.
 Poblocki Paving Corporation
 Power/mation
 Poweramp Equipment
 Prime Coat Corporation
 Primex Wireless, Inc.
 Pro Industrial Controls Inc.
 Process Equipment Sales
 Professional Supply Company
 Progressive Automation Control
 Quality Door & Hardware
 RDM & Associates Inc.
 Rinderle Door Company
 Ritter Technology
 Rydlyme Sales & Service
 Safway Steel Products
 Salamone Supplies
 Salentine Pump & Equipment
 San-A-Care
 Service Painting Corporation
 The Sigma Group
 Skyline Displays & Marketing
 Speedy Metals
 State Industrial Products
 Storage Battery Systems
 Superior Landscape Maintenance
 System Service Ltd.
 T & A Industrial Dist.
 Tartan Supply Co.
 Technitrol, Inc.
 Tennant Company
 The Price Erecting Company
 Thuemling Industrial Products Inc.
 TMI Coatings
 TOTO USA, Inc.
 Town & Country Electric
 Trane Company
 Trester Hoist & Equipment
 Trico Mfg. Corp.
 Uihlein Electric
 UMISCO Inc.
 United Rentals
 United Scale & Engineering
 UW Washington County
 VFW
 Viking Communications
 Warehouse Equipment Company
 Watertech of America
 Waukesha County Technical College
 WI Industrial Machine Service
 WI Tech College System Foundation
 Wild, Inc.
 Winding Roofing Company Inc.
 Wisco Lift Inc.
 Wisconsin Compressed Air Corp.
 Wisconsin Control Corporation
 Wisconsin Focus on Energy
 Wisconsin Lift Truck Corporation
 Wisconsin Lifting Specialists Inc.
 Wisconsin Pipe Trades
 Wisconsin Steam Cleaner Sales
 Wolter Hydraulics & Power Systems
 Yale Equipment & Services Inc.
 Zien Service, Inc.
 Zorn-Cochrane Compressor &
 Equipment Inc.

Current as of January 26, 2004